## How to extract CIA-level information from a spread like a real professional

## PRE-SPREADWORK

- A) Always Be Shuffling (A.B.S. is "rule #2")
- B) Know the situation you are asking about (talk to your client)
- C) Pick the **exact** question <u>you want to ask</u>: do not read generically
- D) While you are doing this, decide which spread best answers your question
- E) Shuffle Cards thoroughly—don't be impatient
- F) Mentally walk through the spread, even if just briefly
- G) Wait for the "ding" ... wait for it
- H) Cast the spread ONLY after all of these steps
- I) Breathe, relax, and know that you have taken all of the steps you need

## **POST-SPREADWORK** (Cards have hit the table and cannot be changed)

- A) Verify your spread carefully using the techniques from ATS
- B) Go through your spread card by card getting feeling of each card; note any that are unclear and give them a slight cant to mark them to come back to after you have examined the rest of the cards
- C) Look for patterns and then themes of cards using the techniques from ATS
- D) Examine the various hidden spreads and add this extra knowledge to your understanding of the situation you are reading about; take a few moments—or minutes if you have the time—and consider what this means as a whole
- E) Go through entire spread again now that you have all of this new information. Weave a story to paint the big picture with and help your client see the *entire* situation, and the best way forward; be specific and point to the exact cards that reveal what and how they should do next
- F) Add clarification cards, expansion cards, and/or open up cards at this point **if necessary**
- G) Ask your client if they have related questions while the spread is still "open"
- H) Do not tear down the large spread until you need cards or are done